



# Ф-lab Finland

How to apply Φ-lab Finland R2B funding

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SUPPORTING THE SCALEUP OF VENTURES

#### BUSINESS SUPPORT

Pool of various services to best answer individual acceleration needs For companies with high business potential with mature technology

#### ESA MARKETPLACE

Development of industrial players on new upstream & downstream markets aggregating service requests and offers from and for industry

Disruptive research innovation projects

Φ-LABNET

Start-up creation & incubation services for entrepreneurs

ESA BICs NETWORK Commercial innovation projects integrating space technologies

ESA BROKERS ESA AMBASSADORS

BOOSTING INNOVATION AND COMMERCIALISATION

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#### **ESA BICs**

Foster start-up firms that set-up a new and innovative business using space-oriented technology, or data derived from space assets, for products and services in both space and terrestrial markets

#### ESA TECHNOLOGY BROKERS

Support technology transfer and appliances between established industry from the space and non-space sector, and within the space sector

#### ESA Φ-LAB NETWORK

Facilitates research teams to engage in groundbreaking science and technology development that have a potential in high-yield commercialisation



Ф-LAB NETWORK

ESA-WIDE COVERAGE
IN MULTIPLE
MEMBER STATES

GROUND-BREAKING RESEARCH, DIVIDING COMMERCIAL TECHNOLOGIES

FOR PhDs AND RESEARCHERS



BUSINESS INCUBATION

29 CENTRES

90 LOCATIONS

200 NEW STARTUPS P/Y

1600 STARTUPS SELECTED



TECHNOLOGY BROKERS

9 TECHNOLOGY BROKERS

404 TECHNOLOGY TRANSFERS



**PARTNERSHIPS** 

FOR ENTREPRENEURS, CORPORATES, INSTITUTES, AND BUSINESS SCHOOLS

SUPPORTS START-UPS, ALUMNI AND NEWCOMERS

CONNECTING TO CURRENT & FUTURE DECISIONMAKERS

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### Background and mission of $\Phi$ -labNET



#### Mission

The mission of  $\Phi$ -labNET, one of the components of the *Innovate Element* in ScaleUp; is to accelerate the future of Space by introducing innovation at fast pace with:

- talented researchers, business developers, Industries (including startups),
- as well as intermediary entities such as ESA Business Incubation Centres (ESA BICs), Technology Brokers,
   Accelerators, and private investors, including Venture Capital organisations.

### Mutual interest (possible scenario)





Φlab consortium	Economic Operator
Receive <b>funds</b> from Ec Operators for performing Research Activity on-demand and further <b>develop their knowledge</b>	Externalise research tasks to experts
Paid for access to their facilities and usage of IP portfolio	<b>Leverage</b> on <b>facilities</b> (test facilities etc.) of the Φ-lab and <b>background IP</b> owned by Φ-lab
Granted License on new IP or (co-) owner of new IP	Granted License on new IP or (co-) owner of new IP

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### Implementation Φ-labNET 2023-2025



#### **ESA PHILABNET MAP**





**11+** Φ-Labs

Large Φ-Labs: 5.2Meuros

→ THE EUROPEAN SPACE AGENCY







### What is $\Phi$ -lab Finland

Φ-lab Finland is a **research to business** accelerator which combines **science teams with economic operators**, provides **funding and access to infrastructure** for **disruptive** ideas for fast commercialization.

Φ-lab Finland is concentrating on Space Data Economy "Space Data for Sustainable World" which includes also space data production (spaceborne signals and sensors).







### Ф-lab Finland proposing consortium ecosystem

Aalto University
Finnish Meteorological Institute
National Land Survey of Finland
University of Vaasa

















Aalto University Startup Center



### Available infra

- Finnish National Satellite Image Center
- Virtual Computing Platform
- Weather and other reference data
- Small satellite lab an test equipment
- RF anechoic chambers
- EMC testing, Cleanrooms
- Location reference measurements
- CalVal environment for EO instruments
- Small satellite platform
- and much more....







### Support by science teams

### Φ-lab scientists

- Finnish Flagsips -
  - Finnish Center for Artificial Intelligence (FCAI), House of AI, Flagship of Advanced Mathematics for Sensing, Imaging and Modelling (FAME), Digital Waters (DIWA), The Atmosphere and Climate Competence Center (ACCC), Finnish Quantum Flagship
- Finnish Centre of Excellence in Research of Sustainable Space















### Φ-lab realization depends on your applications!

- If proposal is approved, Φ-lab Finland opens the first call for proposals.
- Typical project is in volume of 100 k€ 500 k€
  - Funding 100% for research institutions, 50% for large companies
- Candidates for first call proposals should be included already in Φ-lab proposal for ESA.







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Deadline: END OF APRIL!







### Preliminary Research Proposal

- 1. Description of the disruptive idea
- 2. Brief description of Team Background and Experience
  - 2. Economic operator, acdemic entity, governmental institute or consortium
- 3. Evidence of any market pull or research push that would facilitate the future market adoption of the envisaged solution
  - 3. The potential target market
  - 4. Customers/users, current situation, and their needs

### 4. Preliminary Activity Plan

4. Milestones

Contact for template!

- 5. Budget
- 6. Access request to ESA Φ-Lab facilities, laboratories, and workspaces



The proposal can be protected with NDA!





### Topic ideas

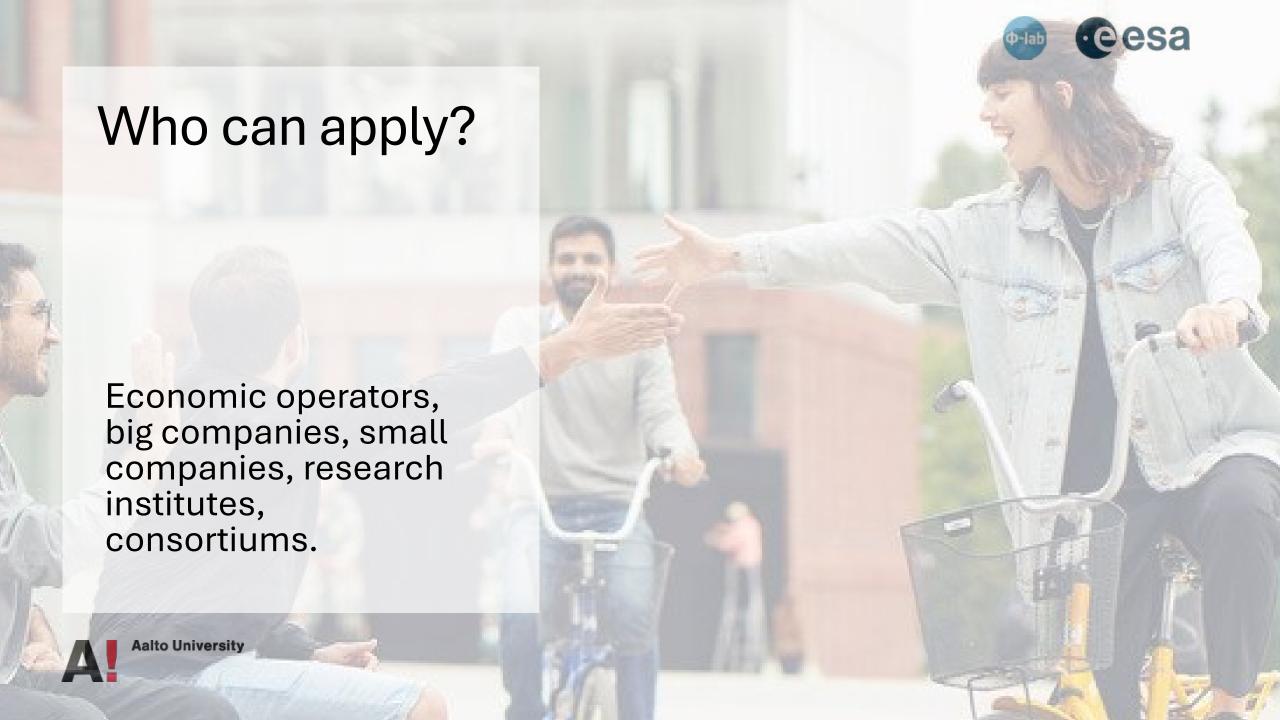
## Data, EO, Navigation, Sensors, Computation, Sensor Fusion

- Big Data
- Satellite Images
- EO sensors
- Navigation data
- Sustainability
- Precise Positioning
- Data-economy
- Safety



## Disruptive, Business, Service, Product, Success

- Digital twins
- Metaverse
- Destiny Earth
- Situational awreness
- Space Debris
- Al and data analytics
- HPC and edge computing
- Quantum Sensors







# To be incuded in the first Φ-lab application round, submit an idea proposal!







### Send your idea and negotiate with us!

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www.spaceworkshop.fi

Let's build Finnish space ecosystem together!