

# SPACE BUSINESS FORUM

**ESA Industrial Policy Committee**, Tiina Nurmi, Business Finland

**#353 IPC Meeting 29.-30.4.2025 AGENDA**

ESA\_IPC\_OJ\_353\_EN

Selected documents have been uploaded in

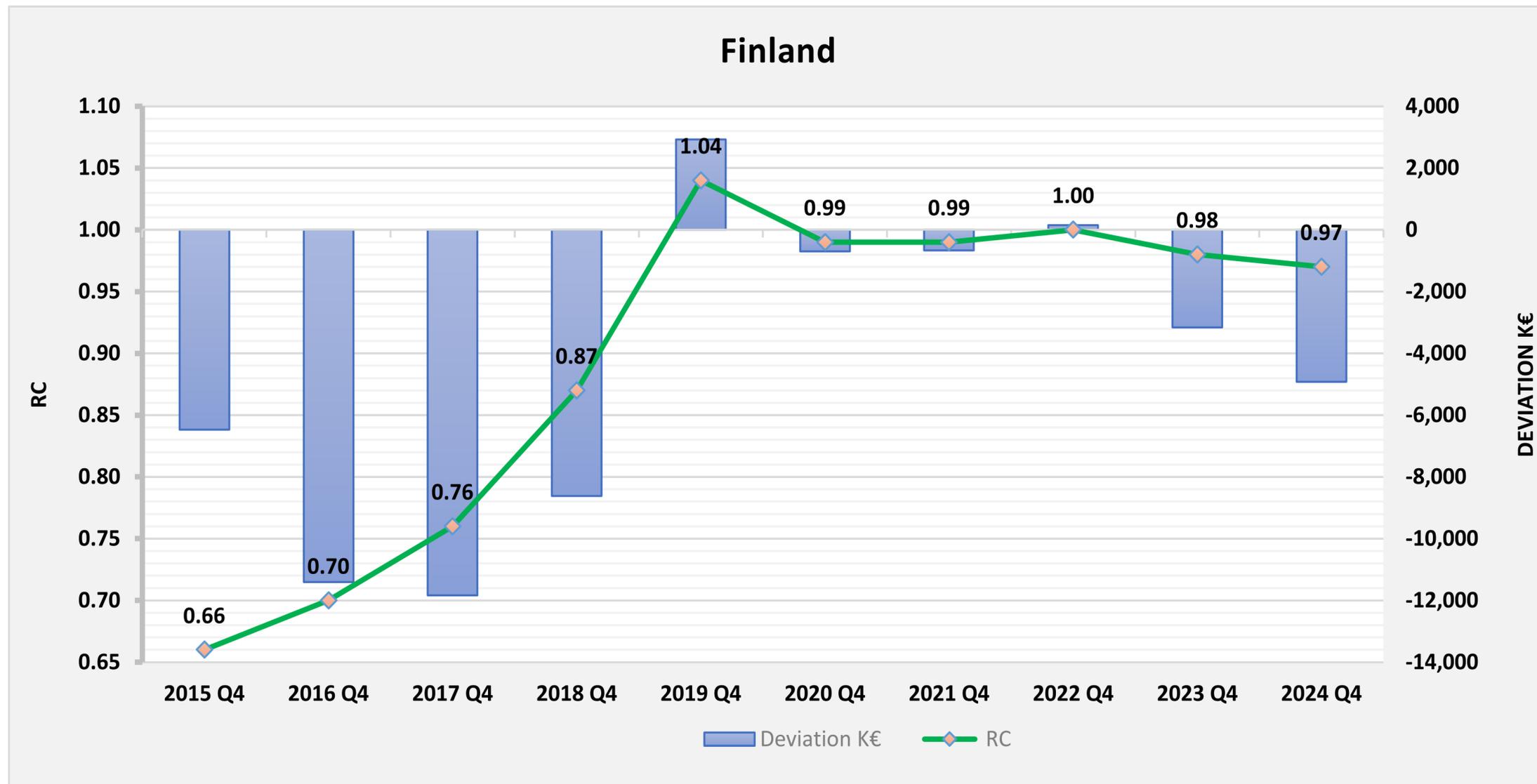
→ “Avaruusdokumentit” folder ” Space Business Forum 23.04.2025”.

Public access to documents is restricted in accordance with ESA rules.

You can get the right to read them by requesting it from Tiina Nurmi ([tiina.nurmi@businessfinland.fi](mailto:tiina.nurmi@businessfinland.fi)).

# GEOGRAPHICAL DISTRIBUTION OF CONTRACTS Q4/2024

RC	2015-Q4	2016-Q4	2017-Q4	2018-Q4	2019-Q4	2020-Q4	2021-Q4	2022-Q4	2023-Q4	2024-Q1	2024-Q2	2024-Q3	2024-Q4
FI	0.66	0.70	0.76	0.87	1.04	0.99	0.99	1.00	0.98	0.96	0.96	0.94	0.97



# IPC #353

## 4. Industrial and technology policy issues

4.9 1st Forecast of the Overall Geographical Distribution of Contracts for period 2025-2029

ESA/IPC(2025)131 (I)

This document reports for each Member State a range of the forecasted geographical return coefficients (RC) at ESA overall level at end September 2025 with a RC likely to be achieved within that range.

Finland

1.00 - 1.01

## 7. Information documents

7.2 Geo-return status of programmes for closure in 2025

ESA/IPC(2025)43

(I)

# IPC #353

## 4. Industrial and technology policy issues

4.10	Draft updated Programme Proposal for the ACCESS Programme*	ESA/IPC(2025)41,rev.1	(C)
4.11	Draft Declaration on the ACCESS Programme*	ESA/IPC(2025)39,rev.1	(C)
4.12	Draft Implementing Rules for the ACCESS Programme*	ESA/IPC(2025)40,rev.1	(C)
4.13	Draft Revised Declaration on the General Support Technology Programme (GSTP)	ESA/IPC(2025)59	(C)
4.14	Draft Revised General Support Technology Programme (GSTP) Implementing Rules	ESA/IPC(2025)60	(C)
4.15	Harmonisation of industrial policy requirements in ESA ITTs	ESA/IPC(2025)49	(C)
4.16	Measures advancing ESA Programme preparation and implementation, and securing industry robustness - Internal Group on profitability	ESA/IPC(2025)14,rev.2	(C)

- the survey on the direct/indirect payment scheme is open!
- <https://esastar-publication.sso.esa.int/news/details/11097>

Note! All the above documents are consultation papers and therefore subject to significant change.

# CM25 Industry Event

## 3 - 4 April 2025 | ESA-ESTEC



Event's presentation material has been uploaded in

→ “Avaruusdokumentit” folder ” CM25 Industry Event 03.-04.04.2025”.

 00\_CM25 Industry Event Agenda.pdf

 01\_CM25 Industry Event\_Introduction.pdf

 02 - 03\_CM25 Industry Event\_DG and SLE.pdf

 04\_CM25 Industry Event\_CSC.pdf

 05\_CM25 Industry Days\_NAV.pdf

 06a\_CM25 Industry Event\_HRE\_DN.pdf

 06b\_CM25 Industry Event\_HRE\_DS.pdf

 07\_CM25 Industry Event\_TEC.pdf

 08\_CM25 Industry Event\_CIC.pdf

 09\_CM25 Industry Event\_SCI.pdf

 10\_CM25 Industry Event\_EOP.pdf

 11\_CM25 Industry Event\_STS.pdf

 12\_CM25 Industry Event\_S2P.pdf

# Workshop with Industry to Collect Feedback

A workshop is being organised in the **5th of June 2025**, at ESTEC (Noordwijk, NL).

## Objectives:

- Present:
  - the security building blocks for accelerated development, and related programmatic aspects
  - the security building blocks that will be part of the Cyber Security Compendium
- Collect and discuss:
  - Industry feedback
  - Industry proposals for security building blocks.
  - The Industry survey



Technology Development of Security Building Blocks Survey

Format: Physical presence

**Please share this with your Industry**

PoC: [antonios.atlasis@esa.int](mailto:antonios.atlasis@esa.int)

<https://forms.office.com/e/zX8xTCVDWA>

Survey is open from 28<sup>th</sup> of April to 30<sup>th</sup> of May

# CASSINI NEW OPPORTUNITIES FOR SPACE VENTURES

**Your contact point at EUSPA** – Do you need info in navigating the opportunities? Do you need advice on building your product based on space data? Do you have any other questions? We are here to help you, just write us at [entrepreneurship@euspa.europa.eu](mailto:entrepreneurship@euspa.europa.eu).

## Opportunities you may have missed

- [Dealroom](#) – Check out an overview of all supported companies under the CASSINI programme [here](#).
- Mentors wanted – Several [CASSINI](#) programmes are currently seeking mentors!
  - [Business Accelerator](#): with 10+ years in sales/business or space, and experience with deep tech startups. Technical-only experience is not a fit. Apply [here](#).
  - [Hackathons](#): Share your expertise in Earth Observation, GNSS, business development, marketing, design, and more. Apply [here](#).
  - [EU Space Academy](#): Reach out to the e-mail [here](#).
- [GNSS and Secure SATCOM User Technology Report](#) – EUSPA’s GNSS and Secure SATCOM User Technology and the Secure SATCOM Market and User Technology reports provide insights into the technology features and trends of both GNSS and secure SATCOM domains and their possible synergies.

**Meet our team** – We are joining the following start-up events, come to meet us! Some of the events are part of [CASSINI Matchmaking](#) – the place for stellar matches.

- [Rome Start-Up Week: May 07-08, 2025, Rome, Italy](#) – Key event for Italian start-ups with activities supporting entrepreneurs and tech enthusiasts, including CASSINI Matchmaking.
- EU Space Days @ [Infoshare](#): **May 27-28, 2025, Gdansk, Poland**.  
Major event for EU space policy discussions, bringing together policymakers and industry to share knowledge on the EU Space Programme.
- [2025 EBAN Annual Congress](#), **3-5 June 2025, Copenhagen, Denmark**.  
It will bring together 500+ angel investors, entrepreneurs, industry experts from around the globe to explore the latest trends, opportunities, challenges in the start-up ecosystem

## Other opportunities

- [Call for applications for the selection of members of the EIC Board 2025](#) – The European Innovation Council (EIC) is the EU's top innovation initiative with a €10 billion budget to support breakthrough technologies and deep tech startups. The EIC offers funding and Business Accelerator Services to Europe's most promising innovators. The EIC Board advises on strategy and implementation, ensuring actions meet innovators' needs. Join the EIC Board and shape the future of European innovation!
- [Geospatial Innovation Competition 2025!](#) CloudFerro invites universities, NGOs, SMEs, and individuals to create impactful geospatial apps using CloudFerro Cloud and CREODIAS platform. Submit your proposals [here](#) by May 31, 2025, for a chance to win technical support packages, mentoring, and more. Apply now and innovate with geospatial data!
- [European Space Deep-tech Innovation Centre \(ESDI\)'s](#) first call focused on quantum sensing on ESA's OSIP Platform – Quantum Call for Proposals 2025 (Q-CPR) of the ESA Phi-Lab Switzerland. Apply [here](#)!
- [EU Big Data from Space Conference](#) – BiDS 2025 brings together industry, academia, EU institutions, and government to explore space-based big data and emerging technologies. The event will highlight innovations in Earth Observation, Space Science, Navigation, Telecommunications, and AI, addressing global challenges like climate change and civil security. Submit papers and satellite event proposals from 10 March 2025. Join [here](#) at the University of Latvia, at the National Library of Latvia from 29 September to 3 October 2025.
- [European Launcher Challenge](#) – The European Launcher Challenge (ELC) by ESA aims to enhance European space transportation services. It involves a two-stage tender to select launch services for 2026-2030 and upgrade demonstrations by 2028. Submit proposals [here](#) covering both launch-service components by 19 May 2025, 13:00 CEST. .
- [EUDIS Business Accelerator 2025](#) – Tailored support for European start-ups and scale-ups over an 8-month programme with six bootcamps across defence industrial ecosystems. Open to companies from EU Member States and Norway. Apply [here](#) by April 27th, 23:59 CEST! Join the first EU-wide Defence Business Accelerator!

Warm Regards,

Your CASSINI team

# SPACEFINLAND

SpaceFinland gives a look at Finnish space sector companies and research as well as the Finnish space administration

**Learn about Finland's space activities**

# The Space Business Forum

The Space Business Forum is a community of Finnish space operators that meets five times a year. The meetings cover current and future issues in space business and research; technology-related issues, and initiatives and frameworks for international cooperation within the European Space Agency (ESA), the EU and outside Europe. The main contribution of the meetings will be presentations by companies and research organizations, and in particular discussions and networking.

The Space Business Forum serves as an information-sharing platform for the entire Finnish space network. This includes the distribution of official documentation to space actors and, in particular, the communication of industry and research needs to space administrators and international actors.

Participation in the Space Business Forum is free of charge, but the Space Business Forum reserves the right to admit members.

**More information:** Tiina Nurmi/Business Finland - [tiina.nurmi\(at\)businessfinland.fi](mailto:tiina.nurmi@businessfinland.fi)

**Sign up for the mailing list:** [greta.neffling\(at\)businessfinland.fi](mailto:greta.neffling@businessfinland.fi)

## Preliminary dates for Space Business Forums for 2025:

- Monday **24 February 2025**, 10:00-13:00
- Wednesday **23 April 2025**, 10:00-13:00 (note the changed time)
- Wednesday **18 June 2025**, 10:00-13:00
- Thursday **18 September 2025**, 10:00-13:00
- Friday **14 November 2025**, 10:00-13:00

## Next event on 23 April 2025:

**Venue:** Team Finland House, address: Porkkalankatu 1, 00180 Helsinki (Ruoholahti)

[Agenda](#)

[Registration](#) [↗](#)

## Previous events:

[+ Space Business Forum 24.2.2025](#)

[+ Space Business Forum 2.12.2024](#)

[+ Space Business Forum 25.9.2024](#)

[+ Space Business Forum 17.6.2024](#)

[+ Space Business Forum 16.4.2024](#)

[+ Space Business Forum 8.3.2024](#)

[+ Space Business Forum 22.11.2023](#)